## **GROUP CONDENSED STATEMENT OF CASH FLOWS**



"Alteo Group reports a significantly improved performance with EBITDA and PAT growth resulting mainly from increased production capacities and sales in Tanzania and Kenya and improved sugar prices in all markets."



TURNOVER



**EBITDA** 



**GROUP CONDENSED STATEMENT OF FINANCIAL POSITION** 

Unaudited

Audited

## **GROUP CONDENSED STATEMENT OF PROFIT OR LOSS** AND OTHER COMPREHENSIVE INCOME

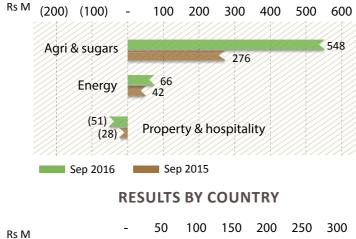
	Unaudited	Unaudited
	3 months to	3 months to
	30 Sep 16	30 Sep 15
	Rs 000	Rs 000
TURNOVER	2,643,612	1,988,791
Earnings Before Interests, Taxation, Depreciation		
& Amortisation (EBITDA)	993,568	602,035
Depreciation & Amortisation	(189,851)	(134,636)
Earnings Before Interests & Taxation (EBIT)	803,717	467,399
Finance costs	(121,347)	(78,787)
Share of results of joint ventures & associates	(8,125)	(988)
Gain/(loss) on disposal of assets	47,225	(4,049)
Profit before taxation	721,470	383,575
Taxation	(158,622)	(93,497)
Profit for the period	562,848	290,078
Other comprehensive income for the period	9,775	(174,020)
Total comprehensive income for the period	572,623	116,058
Profit attributable to:		
Owners of the parent	297,524	124,863
Non-Controlling interests	265,324	165,215
	562,848	290,078
Total comprehensive income attributable to:		
Owners of the parent	305,087	45,076
Non-Controlling interests	267,536	70,982
	572,623	116,058
Earnings per share	0.93	0.39
Dividend per share	n/a	n/a

## **GROUP SEGMENTAL INFORMATION**

3 months to 30 Sep 16     3 months to 30 Sep 16     3 months to 30 Sep 15       Rs 000     Rs 000       Turnover by sector     2,212,209     1,541,818       Energy     299,219     256,957       Property & hospitality     157,630     226,837       Consolidation Adjustments     (25,446)     (36,821)       Total turnover     2,643,612     1,988,791       Mauritius     1,365,477     1,264,384       Tanzania     619,820     527,246       Kenya     683,761     233,982       Consolidation Adjustments     (25,446)     (36,821)       Total turnover     2,643,612     1,988,791       Turnover by country     (25,446)     (36,821)       Total turnover     2,643,612     1,988,791       Total turnover     2,643,612     1,988,791       Total turnover     2,643,612     1,988,791       Total turnover     2,643,612     1,988,791       Property & hospitality     51,268     (28,102)       Profit for the period     562,848     290,078       Results by country     215		Unaudited	Unaudited
Rs 000     Rs 000       Agri and Sugars     2,212,209     1,541,818       Energy     299,219     256,957       Property & hospitality     157,630     226,837       Consolidation Adjustments     (25,446)     (36,821)       Total turnover     2,643,612     1,988,791       Mauritius     1,365,477     1,264,384       Tanzania     619,820     527,246       Kenya     683,761     233,982       Consolidation Adjustments     (25,446)     (36,821)       Total turnover     2,643,612     1,988,791       Mauritius     1,365,477     1,264,384       Tanzania     (25,446)     (36,821)       Consolidation Adjustments     (25,446)     (36,821)       Total turnover     2,643,612     1,988,791       Results by sector     2,643,612     1,988,791       Agri and Sugars     548,039     276,287       Energy     66,077     41,893       Property & hospitality     (51,268)     (28,102)       Profit for the period     562,848     290,078		3 months to	3 months to
Turnover by sector     Instruction     Instruction       Agri and Sugars     2,212,209     1,541,818       Energy     299,219     256,957       Property & hospitality     157,630     226,837       Consolidation Adjustments     (25,446)     (36,821)       Total turnover     2,643,612     1,988,791       Turnover by country     1,365,477     1,264,384       Mauritius     1,365,477     1,264,384       Tanzania     619,820     527,246       Kenya     683,761     233,982       Consolidation Adjustments     (25,446)     (36,821)       Total turnover     2,643,612     1,988,791       Results by sector     (25,446)     (36,821)       Agri and Sugars     548,039     276,287       Energy     548,039     276,287       Property & hospitality     (51,268)     (28,102)       Profit for the period     562,848     290,078       Results by country     (51,268)     (28,102)       Profit for the period     562,848     290,078       Mauritius     215,0		30 Sep 16	30 Sep 15
Agri and Sugars   2,212,209   1,541,818     Energy   299,219   256,957     Property & hospitality   157,630   226,837     Consolidation Adjustments   (25,446)   (36,821)     Total turnover   2,643,612   1,988,791     Turnover by country   1,365,477   1,264,384     Mauritius   1,365,477   1,264,384     Tanzania   619,820   527,246     Kenya   683,761   233,982     Consolidation Adjustments   (25,446)   (36,821)     Total turnover   2,643,612   1,988,791     Results by sector   (25,446)   (36,821)     Agri and Sugars   548,039   276,287     Energy   66,077   41,893     Property & hospitality   (51,268)   (28,102)     Profit for the period   562,848   290,078     Results by country   1215,021   88,851     Mauritius   215,021   88,851     Tanzania   251,416   181,035     Kenya   96,411   20,192		Rs 000	Rs 000
Energy     299,219     256,957       Property & hospitality     157,630     226,837       Consolidation Adjustments     (25,446)     (36,821)       Total turnover     2,643,612     1,988,791       Mauritius     1,365,477     1,264,384       Tanzania     619,820     527,246       Kenya     683,761     233,982       Consolidation Adjustments     (25,446)     (36,821)       Total turnover     2,643,612     1,988,791       Results by sector     (25,446)     (36,821)       Agri and Sugars     548,039     276,287       Energy     66,077     41,893       Property & hospitality     (51,268)     (28,102)       Profit for the period     562,848     290,078       Results by country     (51,268)     (28,102)       Mauritius     215,021     88,851       Tanzania     251,416     181,035       Kenya     96,411     20,192	Turnover by sector		
Property & hospitality   157,630   226,837     Consolidation Adjustments   (25,446)   (36,821)     Total turnover   2,643,612   1,988,791     Turnover by country   1,365,477   1,264,384     Mauritius   1,365,477   1,264,384     Tanzania   619,820   527,246     Kenya   683,761   233,982     Consolidation Adjustments   (25,446)   (36,821)     Total turnover   2,643,612   1,988,791     Results by sector   2,643,612   1,988,791     Agri and Sugars   548,039   276,287     Energy   66,077   41,893     Property & hospitality   (51,268)   (28,102)     Profit for the period   562,848   290,078     Results by country   215,021   88,851     Mauritius   215,021   88,851     Tanzania   251,416   181,035     Kenya   96,411   20,192	Agri and Sugars	2,212,209	1,541,818
Consolidation Adjustments     (25,446)     (36,821)       Total turnover     2,643,612     1,988,791       Turnover by country     1,365,477     1,264,384       Mauritius     1,365,477     1,264,384       Tanzania     619,820     527,246       Kenya     683,761     233,982       Consolidation Adjustments     (25,446)     (36,821)       Total turnover     2,643,612     1,988,791       Results by sector     2,643,612     1,988,791       Agri and Sugars     548,039     276,287       Energy     66,077     41,893       Property & hospitality     (51,268)     (28,102)       Profit for the period     562,848     290,078       Results by country     215,021     88,851       Mauritius     215,021     88,851       Tanzania     251,416     181,035       Kenya     96,411     20,192	Energy	299,219	256,957
Total turnover   2,643,612   1,988,791     Turnover by country   1,365,477   1,264,384     Mauritius   1,365,477   1,264,384     Tanzania   619,820   527,246     Kenya   683,761   233,982     Consolidation Adjustments   (25,446)   (36,821)     Total turnover   2,643,612   1,988,791     Results by sector   2,643,612   1,988,791     Agri and Sugars   548,039   276,287     Energy   66,077   41,893     Property & hospitality   (51,268)   (28,102)     Profit for the period   562,848   290,078     Results by country   215,021   88,851     Mauritius   215,021   88,851     Tanzania   251,416   181,035     Kenya   96,411   20,192	Property & hospitality	157,630	226,837
Turnover by country     Display     Display       Mauritius     1,365,477     1,264,384       Tanzania     619,820     527,246       Kenya     683,761     233,982       Consolidation Adjustments     (25,446)     (36,821)       Total turnover     2,643,612     1,988,791       Results by sector     2     48,039     276,287       Agri and Sugars     548,039     276,287       Energy     66,077     41,893       Property & hospitality     (51,268)     (28,102)       Profit for the period     562,848     290,078       Results by country     215,021     88,851       Mauritius     215,021     88,851       Tanzania     251,416     181,035       Kenya     96,411     20,192	Consolidation Adjustments	(25,446)	(36,821)
Mauritius   1,365,477   1,264,384     Tanzania   619,820   527,246     Kenya   683,761   233,982     Consolidation Adjustments   (25,446)   (36,821)     Total turnover   2,643,612   1,988,791     Results by sector   2,643,612   1,988,791     Agri and Sugars   548,039   276,287     Energy   66,077   41,893     Property & hospitality   (51,268)   (28,102)     Profit for the period   562,848   290,078     Results by country   215,021   88,851     Tanzania   251,416   181,035     Kenya   96,411   20,192	Total turnover	2,643,612	1,988,791
Tanzania 619,820 527,246   Kenya 683,761 233,982   Consolidation Adjustments (25,446) (36,821)   Total turnover 2,643,612 1,988,791   Results by sector 4,893 276,287   Agri and Sugars 548,039 276,287   Energy 66,077 41,893   Property & hospitality (51,268) (28,102)   Profit for the period 562,848 290,078   Results by country 215,021 88,851   Tanzania 251,416 181,035   Kenya 96,411 20,192	Turnover by country		
Kenya 683,761 233,982   Consolidation Adjustments (25,446) (36,821)   Total turnover 2,643,612 1,988,791   Results by sector     Agri and Sugars 548,039 276,287   Energy 66,077 41,893   Property & hospitality (51,268) (28,102)   Profit for the period 562,848 290,078   Results by country 215,021 88,851   Tanzania 251,416 181,035   Kenya 96,411 20,192	Mauritius	1,365,477	1,264,384
Consolidation Adjustments     (25,446)     (36,821)       Total turnover     2,643,612     1,988,791       Results by sector         Agri and Sugars     548,039     276,287       Energy     66,077     41,893       Property & hospitality     (51,268)     (28,102)       Profit for the period     562,848     290,078       Results by country     215,021     88,851       Mauritius     215,021     88,851       Tanzania     251,416     181,035       Kenya     96,411     20,192	Tanzania	619,820	527,246
Total turnover     2,643,612     1,988,791       Results by sector	Kenya	683,761	233,982
Results by sector     548,039     276,287       Agri and Sugars     548,039     276,287       Energy     66,077     41,893       Property & hospitality     (51,268)     (28,102)       Profit for the period     562,848     290,078       Results by country       88,851       Mauritius     215,021     88,851     181,035       Tanzania     251,416     181,035     96,411     20,192	Consolidation Adjustments	(25,446)	(36,821)
Agri and Sugars     548,039     276,287       Energy     66,077     41,893       Property & hospitality     (51,268)     (28,102)       Profit for the period     562,848     290,078       Results by country     215,021     88,851       Tanzania     251,416     181,035       Kenya     96,411     20,192	Total turnover	2,643,612	1,988,791
Agri and Sugars     548,039     276,287       Energy     66,077     41,893       Property & hospitality     (51,268)     (28,102)       Profit for the period     562,848     290,078       Results by country     215,021     88,851       Tanzania     251,416     181,035       Kenya     96,411     20,192	Results by sector		
Energy     66,077     41,893       Property & hospitality     (51,268)     (28,102)       Profit for the period     562,848     290,078       Results by country     215,021     88,851       Tanzania     251,416     181,035       Kenya     96,411     20,192		548.039	276.287
Profit for the period     562,848     290,078       Results by country	6 6	· · · · · · · · · · · · · · · · · · ·	,
Results by country     215,021     88,851       Mauritius     251,416     181,035       Tanzania     251,416     181,035       Kenya     96,411     20,192	Property & hospitality	(51,268)	(28,102)
Mauritius     215,021     88,851       Tanzania     251,416     181,035       Kenya     96,411     20,192	Profit for the period	562,848	290,078
Mauritius     215,021     88,851       Tanzania     251,416     181,035       Kenya     96,411     20,192	Posults by country		
Tanzania     251,416     181,035       Kenya     96,411     20,192		215 021	88 851
Kenya 96,411 20,192	induiting a	· · · · · · · · · · · · · · · · · · ·	,
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		onduated	
		30 Sept 16	30 Jun 16
		Rs 000	Rs 000
ASSETS EMPLOYED			
Non-current assets			
Property, plant and equipment		19,291,578	19,253,358
Land-projects		5,853	5,853
Investment properties		1,689,970	1,689,970
Intangible assets		853,273	850,441
Investment in joint ventures & associates		24,960	32,298
Investment in available-for-sale financial assets		87,843	84,739
Bearer biological assets		564,597	556,771
Deferred expenditure and other non current receivable	es	1,327,820	1,318,335
		23,845,894	23,791,765
Current assets		5,140,519	4,869,805
Non-current assets held for sale		382,390	383,128
TOTAL ASSETS		29,368,803	29,044,698
EQUITY AND LIABILITIES			
Shareholders' interests		17,230,806	16,924,572
Non-controlling interests		2,632,623	2,366,528
Non-current liabilities		5,880,576	5,526,491
Current liabilities		3,624,798	4,227,107
TOTAL EQUITY AND LIABILITIES		29,368,803	29,044,698
NET ASSET VALUE PER SHARE	Rs	54.10	53.14
NUMBER OF SHARES IN ISSUE	No	318,492,120	318,492,120

## **RESULTS BY SECTOR**





Net cash flow from operating activities Net cash flow (used in) investing activities Net cash flow (used in)/from financing act Net (decrease) in cash and cash equivalen

Cash and cash equivalents at July 1, Cash and cash equivalents at Sep 30

## **GROUP CONDENSED STATEMENT OF CHANGES IN EQUITY**

At 1 July 2016
Total comprehensive income for the period
Movement in reserves
At 30 Sep 2016

At 1 July 2015 Total comprehensive income for the period Movement in reserves Shareholders loan Dividend At 30 Sep 2015

# **COMMENTS**

## Results

#### Overall

• Group EBITDA and PAT grew by 65% and 94% respectively mainly due to i) larger sales volumes driven by increased capacities in Tanzania and Kenya and better sucrose levels in Tanzania and Mauritius and ii) improved sugar prices in all markets. • PAT was further positively impacted by gains on the disposal of land amounting to Rs47M in the quarter.

#### Agri and Sugars

favourable price trend.

• Tanzanian sugar operations also achieved better results mainly explained by an enhanced production capacity and higher sucrose levels translating into larger sales volumes and firmer prices.

• Transmara Sugar Company Ltd (TSCL) in Kenya showed very encouraging performance as it was positively impacted by its recently enhanced production capacity and improved sugar prices. Results for the first quarter last year are not comparable as TSCL was consolidated as from 1st August 2015.

#### Energy

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#### Property and hospitality

• The results of the property and hospitality cluster still reflect the reduced inventory available for sale after the completion of the Amalthea Residences in the southern part of Anahita. The cluster results were further adversely affected by the closure of Anahita The Resort for refurbishment over 4 months.

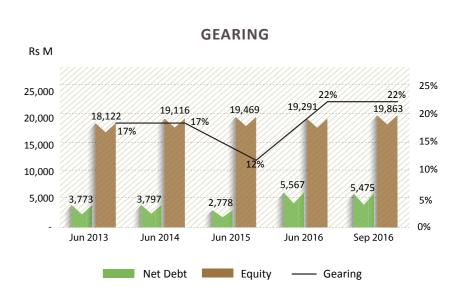
#### By Order of the Board

#### November 11, 2016

June 2016.

	Unaudited	Unaudited
	3 months to	3 months to
	30 Sep 16	30 Sep 15
	Rs 000	Rs 000
	600,247	309,523
S	(242,487)	(1,798,451)
ctivities	(380,655)	842,075
nts	(22,895)	(646,853)
	(737,378)	(175,734)
	(760,273)	(822,587)

Attributable to	Non Controlling	Total
owners of parent	interests	Equity
Rs 000	Rs 000	Rs 000
16,924,572	2,366,528	19,291,100
305,087	267,536	572,623
1,147	(1,441)	(294)
17,230,806	2,632,623	19,863,429
16,994,387	2,475,006	19,469,393
45,076	70,982	116,058
(89)	(50,650)	(50,739)
-	4,260	4,260
-	(11,184)	(11,184)
17,039,374	2,488,414	19,527,788



## Outlook

### Agri and Sugars

• Our growing and milling operations in Mauritius are expected to register an average sugar cane crop and better sucrose levels while benefitting from the current favourable price environment. • In Tanzania, above average cane yields are anticipated and strong results are expected in the second quarter sustained by higher world market prices.

• Our Kenyan operations are expected to show significantly improved results in the second quarter as, at the same time last year, the mill stopped for major expansion works, resulting into relatively low sales volumes.

### Energy

• Results for our energy operations are expected to be negatively impacted in the second half of the financial year by the recent and sudden hike in coal prices until tariffs are adjusted through their indexation mechanisms.

### Property and hospitality

• The re-opening of Anahita Golf & Spa Resort (previously Anahita The Resort) since 1st October 2016 is expected to positively impact the cluster results in the coming quarters.

• The recent market launch of the Anahita high-end northern parcels should bring renewed dynamism to the property operations in the medium term.

· Mauritian operations recorded a marked improvement against the comparative quarter supported by a higher cane tonnage harvested and better sucrose levels associated with a

• Both Alteo Energy Ltd and Consolidated Energy Ltd benefitted from a higher offtake during

The condensed financial statements of the Group for the three months ended September 30, 2016 are unaudited, and have been prepared using the same accounting policies as the audited statements for the year ended 30

Copies of the above condensed unaudited financial statements and statement of direct and indirect interests of Officers of the Company required under Rule 8(2)(m) of the Securities (Disclosure Obligations of Reporting Issuers) Rules 2007, are available to the public, free of charge, at the registered address of the Company at Vivea Business Park, St Pierre.

The above condensed unaudited financial statements are issued pursuant to listing Rule 12.14 and the Securities Act 2005.

The Board of Directors of Alteo Limited accepts full responsibility for the accuracy of the information contained in these condensed financial statements.