

# LUX ISLAND RESORTS LTD AND ITS SUBSIDIARIES.

The group un-audited results for the quarter ended 30<sup>th</sup> September 2015 are as follows:

## GROUP ABRIDGED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

AND OTHER COMPREHENSIVE INCOME		Year ended	
	Quarter to 30t	30th June	
	2015	2014	2015
	Rs 000	Rs 000	Rs 000
	(Un-audited)	(Un-audited)	(Audited)
Continuing operations			
Revenue	1,042,392	866,023	4,655,096
Earnings before Interest, Tax, Depreciation			
and Amortisation	108,479	57,639	1,052,389
Depreciation and amortisation	(102,753)	(83,928)	(372,813)
Operating profit / (loss)	5,726	(26,289)	679,576
Net finance costs	(51,886)	(67,597)	(234,940)
Share of results of associated company	-	(1,003)	5,326
(Loss)/profit before taxation	(46,160)	(94,889)	449,962
Income tax credit/(expense)	6,400	6,409	(63,629)
(Loss)/profit after taxation from continuing operations	(39,760)	(88,480)	386,333
Result after tax from discontinued operation	-		(11,233)
(Loss)/profit for the period	(39,760)	(88,480)	375,100
Non-controlling interest	389	(1,716)	(7,064)
(Loss)/profit attributable to the group	(39,371)	(90,196)	368,036
Other comprehensive income			
Movement for the period	(1,053)	64,414	164,821
Total recognised income	(40,424)	(25,782)	532,857
Basic and Diluted - (Loss)/Earnings per share Rs.	(0.29)	(0.79)	3.03
SEGMENTAL INFORMATION			
Segment revenue:			
Mauritius	681,135	377,946	2,578,507
Maldives	239,021	331,713	1,509,034
Reunion	122,236	156,364	567,555
Total revenue	1,042,392	866,023	4,655,096
Segment results:			
Mauritius	43,854	(9,795)	419,086
Maldives	(27,651)	30,875	273,859
Reunion	(10,477)	(22,069)	(13,369)
Results before net finance costs	5,726	(26,289)	679,576

## **GROUP ABRIDGED STATEMENT OF FINANCIAL POSITION**

ASSETS	30th September 2015 Rs 000	30th September 2014 Rs 000	30th June 2015 Rs 000
Non current assets	0.000 555	0 175 541	0 1 1 0 2 2 5
Property, plant & equipment Intangible assets	9,220,555 1,471,124	8,175,561 1,088,406	9,119,335 1,475,084
Investment in associated company		258,040	
Other financial assets	5	200,040	5
Deferred tax assets	44,732	20,750	44,732
	10,736,416	9,542,762	10,639,156
Current assets	1,066,700	984,395	973,853
TOTAL ASSETS	11,803,116	10,527,157	11,613,009
EQUITY AND LIABILITIES			
Shareholders' interest	5,722,962	4,287,480	5,763,386
Non- controlling interests	1,378	128,482	1,767
Non-current liabilities	3,733,260	4,164,180	3,803,187
Current liabilities	2,345,516	1,947,015	2,044,669
TOTAL EQUITY AND LIABILITIES	11,803,116	10,527,157	11,613,009
Net Assets per Share Rs Net Assets per Share	41.84	37.69	42.22
(including the market value of leasehold land) Rs	56.69	47.80	57.07

#### **GROUP ABRIDGED STATEMENT OF CASH FLOWS**

	30th	30th	30th
	September	September	June
	2015	2014	201 <i>5</i>
	Rs 000	Rs 000	Rs 000
Net cash flows from operating activities	26,686	26,698	813,106
Net cash flows used in investing activities	(193,771)	(120,579)	(345,442)
Net cash flows used in financing activities	94,727	(126,336)	(632,390)
Net decrease in cash & cash equivalents Cash and bank balance	(72,358)	(220,217)	(164,726)
At beginning of period	(262,503)	(97,777)	(97,777)
At end of period	(334,861)	(317,994)	(262,503)

# Commentary

Tourist arrivals to Mauritius for the quarter ended 30th September 2015 increased by 15% to reach 269,573. Arrivals from Europe, our main market, went up by 14% mostly driven by an increase in arrivals from UK which grew by 15% and France, our number one source market, progressed by 10% on the corresponding quarter last year. Arrivals from Asia for the quarter under review improved by 34% mainly due to the increase in Chinese guests which went up by 55% on last year.

Industry dynamics remain favourable in the Maldives with tourist arrivals for the quarter under review increasing by 4% to reach 310,200. The Chinese market remains the number one source market for the destination with 37% of the total number of arrivals.

#### **Group Results**

The quarter under review is regarded as the low season for the hotel industry in the Indian Ocean. The results of the current quarter are not comparable with those of last year due to the consolidation of 100% of the turnover and expenses of Tamassa hotel as from 1st January 2015 and the disposal of Hotel Le Récif in Reunion Island and the closure of LUX\* Belle Mare for two months in 2014.

Despite the partial closure of LUX\* South Ari Atoll Maldives (25% of its inventory) during the entire quarter, the Group performed very well with turnover reaching Rs 1.04bn an improvement of 8% on last year on a like for like basis.

The Group occupancy for the quarter ended 30th September 2015 was 81% up by 7% points on the corresponding quarter last year and the ADR (Average Daily Rate) improved by 9%. The increase in occupancy and ADR resulted in a strong increase in Rev PAR (Room Revenue per Available Room) of 19%. EBITDA (Earnings before Interest, Tax, Depreciation and Amortisation) for the quarter ended 30th September 2015 reached Rs 108 million up by 38% on last year and operating results improved by Rs 23m on a like for like basis. Net finance costs for the quarter was Rs 52m and the Group's statutory results for the period under review improved by Rs 50m reducing the loss of Rs 90m to Rs 40m.

The table below summarises the performance of our hotels by destination for the quarter under review compared to corresponding quarter last year:

	Mauritius	Maldives	Reunion	The Group
Occupancy (points)	+6%	-9%	+10%	+7%
ADR	+19%	+3%	-5%	+9%
Rev PAR	+28%	-8%	+11%	+19%

#### Project Development

The first phase of the renovation of LUX\* South Ari Atoll, which involves the remodeling of 49 water villas, is progressing well and will be completed early December 2015. The renovation of all remaining water villas, rooms and public areas will be carried out between May and September 2016. We continue to work on the redevelopment of other owned properties and shareholders will be informed once the plans and financing have been finalized.

#### Management Contracts

We are pleased to announce the signature of our fourth management contract in the People's Republic of China namely in Chengdu. The resort which will be branded LUX\* comprises of 40 spacious and contemporary guest rooms and 20 villas as well as exciting public areas and amenities and is located within an organic nature farm in the suburbs of Chengdu, 30 minutes from the Chengdu International Airport. The renowned architectural firm, Bensley Design Studio, has been appointed for the architecture, landscape and interior design for the Resort. The resort is expected to open early 2017. Currently, the Group has signed long term management contracts with third party owners for 611 rooms, all of which will open by end 2016/2017.

#### LIR Bond Conversion

We would like to draw the attention of the holders of LIR Convertible Bonds that they will have the right to convert part or the totality of their Bonds into LIR shares on the second conversion date namely 31 December 2015. The conversion ratio will be calculated on the basis of the average price of LIR share for the ninety (90) day period ending on 15 November 2015 discounted by 20%. A conversion notice will be sent on or about 28 November to all Bond holders registered on 26 November 2015 detailing the conversion procedure.

#### Outlook

The increase in arrivals from Europe noted in recent months and the number of new flights announced for the coming months should improve the performance of our Mauritius properties in addition to the continuing increase in arrivals from the Asian market particularly China.

The reinstatement of direct air services from Mauritius to both Germany and Austria through Lufthansa and Austrian Airlines constitutes a major breakthrough in re-establishing a balanced supply from Europe. Furthermore, the introduction of Turkish Airline to the Mauritius route in mid December 2015 will improve the ability to diversify our markets and thus grow the business overall. The increase in premium cabin air-seats (First & Business) principally from Emirates also contributes to the strategy of attracting hi-end customers with the potential to increase the spend per guest night.

We have noted the political situation in the Maldives and the press statement issued by the Government "reassuring the tourism and travel trade that all tourism related business will be operating as usual and the situation in the Maldives remains stable. The state of emergency does not force any restrictions on travelling to the Maldives or within the Maldives". We continue to monitor the situation and to date we have not incurred any cancellations.

#### ABRIDGED STATEMENT OF CHANGES IN EQUITY

	30th	30th	30th
	September	September	June
	2015	2014	201 <i>5</i>
	Rs 000	Rs 000	Rs 000
At beginning of period	5,763,386	4,313,262	4,313,262
Other movement	-		(90,099)
Issue of shares	-		1,144,153
Total recognised income	(40,424)	(25,782)	532,857
Dividend	-	-	(136,787)
At end of period	5,722,962	4,287,480	5,763,386

We are pleased to report that both occupancy and ADR are ahead of last year for the second quarter. We are therefore confident that providing that there is no significant deterioration in the current environment, the results for the second quarter should show good growth in EBITDA on the corresponding quarter last year.

By the order of the Board Lux Hospitality Ltd Company Secretary 9th November 2015

#### Note to the above:

- The above Financial Highlights have been prepared in accordance with International Financial Reporting Standards(IFRSs).
- The Financial Highlights are issued pursuant to Listing Rule 12.20 and published according to the Securities Act 2005.
- The Financial Highlights have been prepared on the same basis of the accounting policies set out in the statutory Financial Statements of the Group for the year ended June 30, 2015, except for the adoption of relevant amendments to published Standards, Standards and Interpretations issued and effective for accounting period starting on July 1, 2015.
- Copies of the Financial Highlights and the statement of direct and indirect interests of officers of the Company required under Rule 8 (2) (m) of the Securities (Disclosure Obligations of Reporting Issuers) Rules 2007 are available free of charge, upon request, from the Company Secretary, at the Company's registered office, Lux Island Resorts Ltd, Pierre Simonet Street, Floréal.
- The Board of Directors of Lux Island Resorts Ltd accepts full responsibility for the accuracy of the information contained in the Financial Highlights.