



Career Opportunity

Individual Business Representative

The position will report to the Team Leader-Branches and will assist in new business acquisition, retention and growing of existing portfolio of clients. The position will be based at the Grand Bay La Croisette Branch.

Duties will include:

- Assist Branch Team Leader to retain existing clients
- Assist Branch Team Leader to develop existing captive leads & cross-sell
- Grow premium income of assigned portfolio as per agreed targets with Branch Team Leader
- Assist Branch Team Leader in developing branches' events for networking and development
- Commitment towards agreed targets for all key result areas in sales
- Any other cognate duties

Qualifications and Experience:

The ideal candidate should possess the following profile:

- Holder of a Higher School Certificate or equivalent
- Diploma in marketing/communication/administration would be an advantage
- Have an outgoing personality with good communication and selling skills coupled with the ability to deliver results
- Be autonomous and a self-motivated team player
- Have the ability to network
- Be computer literate in MS Office Tools
- Have a driving licence

If you feel challenged by the above position, and believe you have the required profile, please send your application letter and a full Curriculum Vitae quoting 'IBR - GBLC' in the subject line to

hr@swanforlife.com

Closing Date: Wednesday 19 December 2018

The Company reserves the right:

1. To convene only the best qualified candidates to participate in the selection exercise.
2. Not to make any appointment following this advertisement.